

JacTravel

a Tour Partner Group company



JacTravel

An introduction to JacTravel

- Established 50 years
- Joined Tour Partner Group 01-May-25
- Inbound wholesaler selling B2B
- Office's in London and Edinburgh
- Top producing markets are North America, Scandinavia and DACH regions
- 300 employees



JacTravel
a Tour Partner Group company

Why Travel Trade?

- Working with DMC's offers your product exposure to inbound markets and their travel patterns / trends
- Specifically, with JacTravel / TPG – significantly increased exposure now we're the largest UK DMC
- Potential to be included in series tour / ad hoc group tour itineraries
- Advance planning of series tours / brochure print (18/24 mths ahead)
- On site spend from a captured audience
- Upsell opportunities – Welcome Drinks / Afternoon Tea / Private Guided Tours / Behind the Rope tours etc
- Help to forecast your season via advance and consistent bookings
- Travel trade offers excellent base business
- Variety of bookings that we can offer – Groups / FIT / Series / Ad hocs / Exclusive use / MICE



JacTravel

a Tour Partner Group company

What does the travel trade need from partners?

- 24/48 hrs response time to enquiries
- Rates prepared 12/18 months ahead
- Net rates – groups & individuals
- Groups – 28 days cancellation policy with attrition (accommodation)
- 24/48 hrs cancellation policy for attractions
- FOC policy – 1x FOC single per 15 full paying pax
- Credit facilities
- Rates validity terms – i.e. a minimum of 10 full paying pax to qualify for group rates
- Key points of contact for both contracting and operations
- High res imagery



JacTravel

a Tour Partner Group company



Thank you

JacTravel

a Tour Partner Group company